



J. D. “JIM” COLLINS, III, *CCIM*
Associate Broker



Personal

- BS Industrial Management
Georgia Institute of Technology
- United States Marine Corps – Captain – '66-'71

Transaction History

- Residential mortgage loan origination and underwriting, 1972-1974
- Commercial Construction Lending and Problem Loan Work-outs, 1974-1976
- Commercial Mortgage Banker, 1976 – 1997:
Involved in the production and/or closing of over 250 transactions totaling more than \$1.1 Billion.
- Real Estate Investment Brokerage, 1998 – 2002:
Completed 29 transaction totaling more than \$23.6 Million.
- Commercial Real Estate Property Management, 2002 – 2006: Director of Property Management responsible for the management of approximately 2.3 Million square feet of Office, Retail, Industrial and Multi-Family properties.
- Real Estate Investment Brokerage, 2007-2012:
Completed 38 transactions totaling more than \$13.6 million.

Accreditations / Awards

Designee, Certified Commercial Investment Member (*CCIM*)

Lifetime Member, Commercial Million Dollar Sales Club

Member, Alabama CCIM Chapter

Member, Birmingham Board of Realtors

Specialties

Real Estate Investment Brokerage
REO Property Consulting & Disposition
Real Estate Consulting
Commercial Property Management

Clients

Merchants Bank
Renasant Bank
Superior Bank
Life Insurance Companies
Real Estate Developers
Individual Real Estate Investors
Private Partnerships
Individual Estates
Piggly Wiggly Food Stores
Hand Arendall, LLC
Bill's Dollar Store
AEGON USA Realty Advisors, Inc.
Fred's Super Dollar Stores
State of Alabama
Wiggins, Childs, Quinn & Pantazis, P.C.
Family Dollar Stores
State Farm Insurance
Marvin's Building Material & Home Centers
HK Capital, LLC
DaVita, Inc.
Lord Financial

Southpace Properties, Inc.
300 Richard Arrington Jr. Blvd. N.
Suite 900, Title Building
Birmingham, Alabama 35203
205-326-2222
www.southpace.com